

INSIGHTS INTO YOUR VALUES

NAME _____

PERIOD _____

RANK THE FOLLOWING CHARACTERISTICS IN TERMS OF THEIR VALUE OR IMPORTANCE TO YOU. ASSIGN A NUMBER 7 TO THE ITEM THAT IS THE MOST IMPORTANT TO YOU AND A NUMBER 1 TO THE ITEM THAT IS THE LEAST IMPORTANT WITHIN EACH OF THE THREE GROUPS.

GROUP 1: RANK FROM 7 (MOST IMPORTANT) TO 1 (LEAST IMPORTANT)

- A. _____ EDUCATION
- B. _____ SPENDING TIME WITH MY FAMILY
- C. _____ HAVING FUN
- D. _____ WANTING TO BE SEEN AS A WINNER
- E. _____ MEETING PEOPLE
- F. _____ CARING ABOUT OTHERS
- G. _____ HAVING A LOT OF MONEY

GROUP 2: RANK FROM 7 (MOST IMPORTANT) TO 1 (LEAST IMPORTANT)

- H. _____ HAVING PEOPLE SEE ME AS POWERFUL
- I. _____ BEING PHYSICALLY ATTRACTIVE (NICE CLOTHES, HAIR, PHYSIQUE, ETC.)
- J. _____ GETTING ALONG WITH PARENTS
- K. _____ SPENDING TIME WITH FRIENDS
- L. _____ BEING HAPPY
- M. _____ UNDERSTANDING OTHERS
- N. _____ HAVING A SUCCESSFUL CAREER

GROUP 3: RANK FROM 7 (MOST IMPORTANT) TO 1 (LEAST IMPORTANT)

- O. _____ BEING LIKED BY OTHERS
- P. _____ MAKING A GOOD IMPRESSION ON OTHERS
- Q. _____ FEELING UNDERSTOOD BY MY FAMILY
- R. _____ BEING A GOOD LISTENER
- S. _____ DRIVING A NICE CAR
- T. _____ DOING WHAT I WANT
- U. _____ DEVELOPING A SPECIFIC TALENT OR SKILL (A SPORT, WRITING, MUSICAL INSTRUMENT, PUBLIC SPEAKING ETC.)

SCORING OF "INSIGHTS INTO YOUR VALUES"

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| 1. ADD OUR NUMBER FOR ITEMS G, I AND S | C+L+T= _____ |
| 2. ADD OUR NUMBER FOR ITEMS C, L, AND T | F+M+R= _____ |
| 3. ADD OUR NUMBER FOR ITEMS F, M, AND R | A+N+U= _____ |
| 4. ADD OUR NUMBER FOR ITEMS A, N, AND U | D+H+P= _____ |
| 5. ADD OUR NUMBER FOR ITEMS O, H, AND P | E+K+Q= _____ |
| 6. ADD OUR NUMBER FOR ITEMS E, K, AND O | B+J+Q= _____ |
| 7. ADD OUR NUMBER FOR ITEMS B, J, AND Q | |

Profiles of Your Value Priorities

After you have computed your scores on the previous page for each area, plot them onto the chart.

