

Pre-Incident Indicators (PIN's)

from Gavin de Becker's *The Gift of Fear*

Forced Teaming- the projection of a shared purpose or experience where none exists. Ex: We're some team. We've got a hungry cat up there. Both of us . . . Etc.

Charm and Niceness- to charm is to compel, to control by allure and/or attraction. It is commonly heard "But he was so nice." Are they trying to charm you or are they charming? BIG difference.

Too Many Details- is used by people when they lie. Even though it sounds credible to you, it doesn't to them, so keep throwing out details that don't really mean anything. Ex: I was late, but it's not my fault. My watch is broken.

Typecasting- a label with a slight insult which is used in the hope that it will be proven inaccurate. Ex: You're too beautiful to be with a guy like me. You're probably too snobby to talk to me. Etc.

Loan Sharking- gladly lends one amount, but cruelly collects much more. Ex: Vegas. Prom date.

The Unsolicited Promise- used to convince us of an intention, but is not a guarantee. Ex: I'll just drop you off and I'll leave. *I promise.*

*These are used everyday without sinister intent; they are still key indicators.

****Discounting the word NO**- No should NEVER be discounted. Ex: Girl in the pool.

MESSENGER OF INTUITION

Nagging Feelings	Hunches	Curiosity
Persistent Thoughts	Gut Feelings	
Apprehension		
Humor (Dark)	Doubt	Fear

Wonder
Anxiety

Hesitation
Suspicion