

THE PURSUIT OF EXCELLENCE!

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Pursuit: ...chasing after _____ or _____ with the
_____ of catching it.

DIG DEEPER – EXCELLENCE starts _____

Start with _____

...Character may be manifested in the great moments, but it is made in the small ones...

Stay with _____

...Confidence on the outside begins by living with integrity on the inside...

Stand with _____

...You can do anything you set your mind to, but it takes passion, action, determination and facing your fears...

THINK BIGGER – EXCELLENCE requires _____

"The most pathetic person in the world is someone who has sight but has no vision." – Helen Keller

"Envision your epitaph and work backwards."

"Your vision will become clear only when you look into your heart. Who looks outside, dreams. Who looks inside, awakens." Carl Jung

...your vision is the promise of what you will be one day...

CREATE A BIGGER VISION:

VISION creates _____.

THERE ARE TWO WAYS TO VIEW CHANGE! LET'S LOOK:

Fiction: It will soon _____.

Fact: Change is here to stay.

Fiction: I can just stay _____.

Fact: If the organization is changing, you had better change with it.

Fiction: Change causes problems and problems are _____.

Fact: Problems are a natural process of thorough change.

Fiction: Change creates negativism towards my _____.

Fact: Growth is always found in challenges.

Fiction: Getting mad. . .even. . .or showing them, makes you handle _____.

Fact: Controlled emotions means you are in control.

Fiction: People over us _____.

Fact: Tough decisions don't please everyone or make management popular.

Fiction: What I do doesn't _____.

Fact: Everyone is either a part of the problem or a part of the solution.

Fiction: These changes were not _____.

Fact: What's necessary right now is to make things work.

Fiction: They don't know _____.

Fact: Who does? The difference is they are not afraid to make mistakes.

Fiction: There is something they _____.

Fact: You don't always know, so why act like it?



THERE IS A _____ and _____ SIDE OF CHANGE!

A STRATEGY FOR EFFECTIVE CHANGE:

1. When you change your _____, you change your beliefs.
2. When you change your beliefs, you change your _____.
3. When you change your expectations, you change your _____.
4. When you change your attitude, you change your _____.
5. When you change your behavior, you change your performance.
6. When you change your performance, you change your life.

VISION is a _____.

VISION carries a _____.

VISION attracts _____.

VISION can lead to _____.

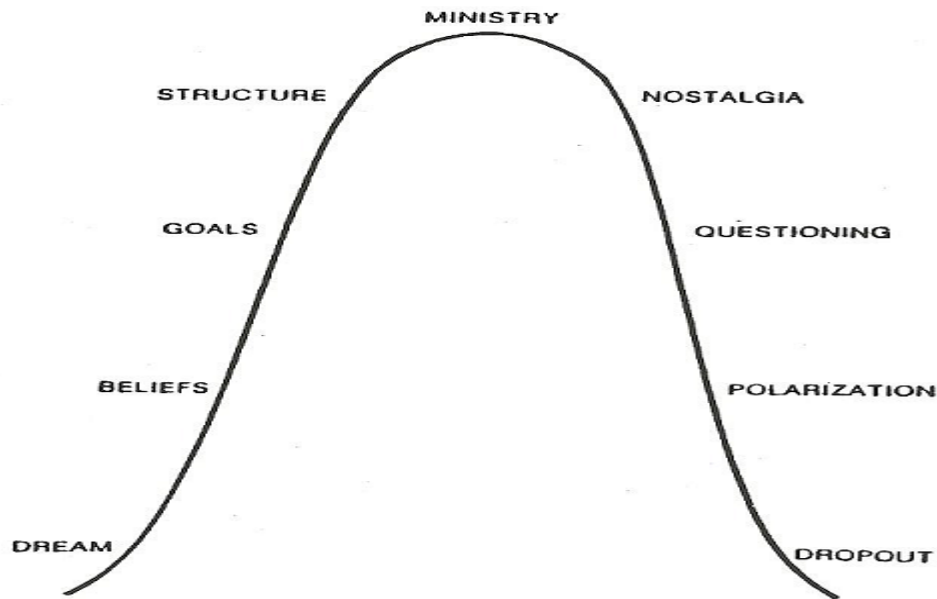
To Communicate A Compelling VISION:

_____ it yourself

_____ it to everyone

_____ it together

VISION CREATES A BIGGER DREAM:



VISION CREATES A BETTER TEAM:

What makes a great team. What does every winning team exhibit?

- Cohesiveness - They stick together
- _____ - They see together
- _____ - They aim together
- _____ - They think together
- _____ - They work together
- _____ - They communicate together
- _____ - They grow together
- _____ - They hurt together
- _____ - They commit together
- _____ - They win together

The best team doesn't win nearly as often as the team that gets along best!

AIM HIGHER – EXCELLENCE raises the _____

Attempts the _____

...nothing is impossible...NOTHING!

Affects the _____

...just because you can't see it at the moment, doesn't mean it can't be done...

Attracts the _____

....not to be conquered or overcome...

WORK SMARTER – EXCELLENCE carries a _____

Three great essentials to achieving anything worthwhile are:

1. _____
2. _____
3. _____