THE PURSUIT OF EXCELLENCE!
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Pursuit: …chasing after _______________ or _________________ with the ______________ of catching it.

DIG DEEPER – EXCELLENCE starts _______________

Start with _______________
...Character may be manifested in the great moments, but it is made in the small ones...

Stay with _______________
...Confidence on the outside begins by living with integrity on the inside...

Stand with _______________
...You can do anything you set your mind to, but it takes passion, action, determination and facing your fears...

THINK BIGGER – EXCELLENCE requires _____________

“The most pathetic person in the world is someone who has sight but has no vision.” – Helen Keller

“Envision your epitaph and work backwards.”

“Your vision will become clear only when you look into your heart. Who looks outside, dreams. Who looks inside, awakens.” Carl Jung

…your vision is the promise of what you will be one day...

CREATE A BIGGER VISION:

VISION creates ________________.

THERE ARE TWO WAYS TO VIEW CHANGE! LET’S LOOK:

Fiction: It will soon _______________.
Fact: Change is here to stay.

Fiction: I can just stay _________________________.
Fact: If the organization is changing, you had better change with it.

Fiction: Change causes problems and problems are _______________.
Fact: Problems are a natural process of thorough change.
Fiction: Change creates negativism towards my _______________.
Fact: Growth is always found in challenges.

Fiction: Getting mad...even...or showing them, makes you handle _________________.
Fact: Controlled emotions means you are in control.

Fiction: People over us _________________.
Fact: Tough decisions don’t please everyone or make management popular.

Fiction: What I do doesn’t _________________.
Fact: Everyone is either a part of the problem or a part of the solution.

Fiction: These changes were not _________________.
Fact: What’s necessary right now is to make things work.

Fiction: They don’t know _________________.
Fact: Who does? The difference is they are not afraid to make mistakes.

Fiction: There is something they _________________.
Fact: You don’t always know, so why act like it?

THERE IS A _______________ and _______________ SIDE OF CHANGE!

A STRATEGY FOR EFFECTIVE CHANGE:

1. When you change your __________, you change your beliefs.
2. When you change your beliefs, you change your _________________.
3. When you change your expectations, you change your _________________.
4. When you change your attitude, you change your _________________.
5. When you change your behavior, you change your performance.
6. When you change your performance, you change your life.

VISION is a _________________.
VISION carries a ___________ _____.
VISION attracts _________________.
VISION can lead to _________________.

To Communicate A Compelling VISION:
VISION CREATES A BIGGER DREAM:

VISION CREATES A BETTER TEAM:

What makes a great team. What does every winning team exhibit?

- Cohesiveness - They stick together
- - They see together
- - They aim together
- - They think together
- - They work together
- - They communicate together
- - They grow together
- - They hurt together
- - They commit together
- - They win together
The best team doesn’t win nearly as often as the team that gets along best!

**AIM HIGHER – EXCELLENCE** raises the ______

Attempts the __________________
...nothing is impossible...NOTHING!

Affects the __________________
...just because you can’t see it at the moment, doesn’t mean it can’t be done…

Attracts the __________________
...not to be conquered or overcome…

**WORK SMARTER – EXCELLENCE** carries a _________ _____

Three great essentials to achieving anything worthwhile are:

1. ____________________________
2. ____________________________
3. ____________________________