

# *Organizational Pattern Signals*

<i>Signal Words</i>					
<i>Description</i>	<i>Problem/Solution</i>	<i>Compare/Contrast</i>	<i>Cause/Effect</i>	<i>Sequencing</i>	<i>Listing</i>
<ul style="list-style-type: none"> <li>• is</li> <li>• for example</li> <li>• involves</li> <li>• can be</li> <li>• defined</li> <li>• an example</li> <li>• for instance</li> <li>• in fact</li> <li>• also</li> <li>• contain</li> <li>• make up</li> </ul>	<ul style="list-style-type: none"> <li>• a problem is</li> <li>• a solution is</li> <li>• the problem is</li> <li>• is solved by</li> <li>• a potential alternative is</li> <li>• solution</li> <li>• issue</li> <li>• a possible answer</li> <li>• therefore</li> <li>• conclusion</li> </ul>	<ul style="list-style-type: none"> <li>• different from</li> <li>• same as</li> <li>• alike</li> <li>• like</li> <li>• similar to</li> <li>• unlike</li> <li>• but</li> <li>• as well as</li> <li>• yet</li> <li>• either...or</li> <li>• not only...but also</li> <li>• compared to</li> <li>• in contrast</li> <li>• while</li> <li>• resembles</li> <li>• although</li> <li>• unless</li> </ul>	<ul style="list-style-type: none"> <li>• so that</li> <li>• because of</li> <li>• thus</li> <li>• unless</li> <li>• therefore</li> <li>• since</li> <li>• in order to</li> <li>• as a result of</li> <li>• this led to</li> <li>• then</li> <li>• reasons for</li> <li>• if...then</li> <li>• consequently</li> <li>• an explanation for</li> <li>• this reason</li> <li>• nevertheless</li> <li>• thus accordingly</li> </ul>	<ul style="list-style-type: none"> <li>• first</li> <li>• second</li> <li>• third</li> <li>• now</li> <li>• before</li> <li>• after</li> <li>• then</li> <li>• next</li> <li>• finally</li> <li>• following</li> <li>• while</li> <li>• meanwhile</li> <li>• last</li> </ul>	<ul style="list-style-type: none"> <li>• to begin with</li> <li>• first</li> <li>• second</li> <li>• in addition</li> <li>• next</li> <li>• then</li> <li>• last</li> <li>• finally</li> <li>• another</li> <li>• also</li> <li>• most important</li> </ul>